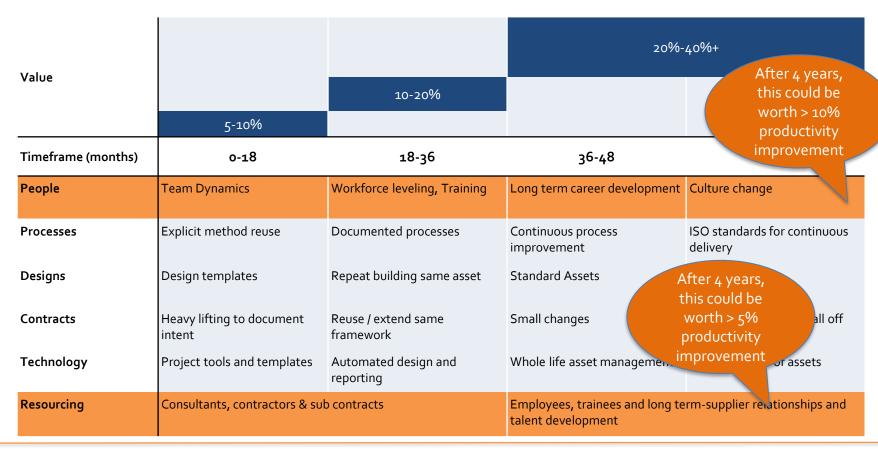


What's the challenge facing us?

Value			20%-40%+	
		10-20%		
	5-10%			
Timeframe (months)	0-18	18-36	36-48	48+
People	Team Dynamics	Workforce leveling, Training	Long term career development	Culture change
Processes	Explicit method reuse	Documented processes	Continuous process improvement	ISO standards for continuous delivery
Designs	Design templates	Repeat building same asset	Standard Assets	DfMA Asset Standards
Contracts	Heavy lifting to document intent	Reuse / extend same framework	Small changes	Repeatable standard call off
Technology	Project tools and templates	Automated design and reporting	Whole life asset management	Digital replicas of assets
Resourcing	Consultants, contractors & sub contracts		Employees, trainees and long term-supplier relationships and talent development	

Productivity – HM Treasury study

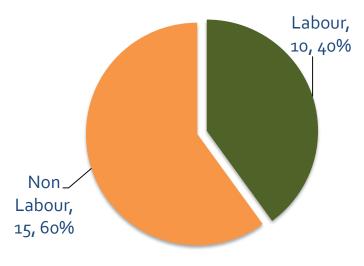
What's the challenge facing us?





Put it another way

Total Spend £25bn pa



Current rate of RPI is 1.9%, equivalent to £190m per annum

- In rail, we have wage inflation approaching 4%,
 equivalent to £400m per annum
- So we have a difference of over £200m per annum which will continue if we do nothing
- Therefore investing in skills development, training, changing culture and developing long term supplier relationships will alleviate the imbalance between the limited supply of labour and the increasing demand for it
- Making our people more skilled and productive is a fundamental challenge we face.



- Typically the railways spends between 2 and 3 training days per person per annum, mostly in compliance training rather skills training the UK average is 6 days per person
- We need to train more, in digital, using digital means
- For us the benefits are clear:
 - It's at least 30% cheaper to train someone using VR / AR / Mixed Reality simulations
 - Increased user engagement
 - A more immersive experience
 - Environment safety (i.e. we can recreate high risk environments)
 - Reduced levels of operational impact
 - Sharing of IPR and best practice through licensing and finally
 - It's fun and
 - Delegates take more knowledge away with them which makes them more economically productive









- This is not about adopting clever technology for the sake of it
- There is a real business and industry benefit from using immersive technology to train your people
- Rail needs to be more productive
- It needs to move away from 'traditional' training methods
- It needs to attract a more diverse, younger workforce
- It needs to be safer
- It needs to be engage delegates better
- It needs to simulate environments and scenarios during training
- It needs to act at sector level and share best practice
- Most importantly, we use the technology to drive up productivity levels



